



COUNTY OF LOS ANGELES
DEPARTMENT OF PARKS AND RECREATION
"Creating Community Through People, Parks and Programs"
Russ Guiney, Director

December 08, 2009

The Honorable Board of Supervisors
County of Los Angeles
383 Kenneth Hahn Hall of Administration
500 West Temple Street
Los Angeles, California 90012

Dear Supervisors:

**APPROVAL OF A LANDSCAPE MAINTENANCE SERVICES CONTRACT
WITH MARIPOSA LANDSCAPES, INC. FOR THE
SOUTH COAST BOTANIC GARDEN
(SUPERVISORIAL DISTRICT 4) (3 VOTES)**

SUBJECT

Request approval of a landscape maintenance services contract between Mariposa Landscapes, Inc., and the County of Los Angeles Department of Parks and Recreation, for landscape maintenance services for the South Coast Botanic Garden.

IT IS RECOMMENDED THAT YOUR BOARD:

1. Find the proposed action is categorically exempt from the California Environmental Quality Act.
2. Find that the recommended contract for landscape maintenance services for the South Coast Botanic Garden can be more economically performed by an independent contractor than by Los Angeles County employees.
3. Approve and instruct the Chair to sign a two-year contract with Mariposa Landscapes, Inc., for landscape maintenance services for the South Coast Botanic Garden, for an annual maximum contract cost of \$141,300 for two years with three one-year renewal options, for a maximum potential term of five years, and a maximum potential contract sum of \$706,500, not including contingency or cost of living adjustments, if any, to be exercised by the Director of the Department of Parks and Recreation, following Board approval.
4. Authorize the Director of the Department of Parks and Recreation to exercise the contract renewal options annually, if in the opinion of the Director of the Department of Parks and Recreation, the contractor has performed successfully during the previous contract period, the services are still required, and they continue to remain cost effective. Such renewal may include a cost of living adjustment, per option year, subject to approval by the Chief Executive Office.
5. Authorize the Director of the Department of Parks and Recreation to increase the South Coast Botanic Garden contract cost by ten percent during each contract year totaling up to \$14,130 for unforeseen services/emergencies and/or additional work within the scope of the contract, which could increase the total annual contract cost to a maximum of \$155,430 per year.

PURPOSE/JUSTIFICATION OF RECOMMENDED ACTION

The private sector has been providing landscape maintenance services for the South Coast Botanic Garden since February 1986. This is part of the continuing effort on behalf of the Department of Parks and Recreation (Department) to provide the best possible service to the public.

The recommended contract is for landscape maintenance services for the South Coast Botanic Garden. The award of this contract is a part of the Department's continuing effort to provide the best possible service to the public in a cost-effective manner. The recommended actions are based upon a finding that an independent contractor can more economically perform the landscape maintenance services of this area.

On January 9, 2007, your Board delegated to the Director of the Department (Director) authority to execute and approve a landscape maintenance services contract to Accent Landscape, Inc., to maintain the South Coast Botanic Garden, for an annual maximum cost of \$118,822.71 for two years, with three one year renewal options.

On February 6, 2007, your Board approved an increase in the Living Wage Rate requiring that all contractors providing services under county contracts pay their employees no less than \$11.84 per hour, without health benefits, or \$9.64 per hour, with \$2.20 toward health benefits.

On December 1, 2008, Accent Landscape, Inc., notified the Department that they would be unable to continue with the remaining three option years of this contract, due to the increased Living Wage Rate. On February 6, 2007 your Board delegated authority to Department heads to execute month-to-month contract extensions on Living Wage contracts that are up for renewal, extension, or amendments during an option year, to provide sufficient time for the departments to re-bid such contracts, in the event that a contractor is unwilling or unable to adhere to the new Living Wage rates. Therefore, on December 29, 2008, the Department notified Accent Landscape, Inc., of the Department's intent to exercise the first option year on a month-to-month basis beginning January 1, 2009, for a maximum of 12 months retaining their current Living Wage Rate.

Implementation of Strategic Plan Goals

The proposed contract with the Mariposa Landscapes, Inc. (Contractor), will further the County's Strategic Plan Goals of Operational Effectiveness (Goal 1), through the provision of quality maintenance services at a savings over County of Los Angeles (County) costs, and Community and Municipal services (Goal 3), by enriching the lives of County residents and visitors by ensuring quality regional open space, recreational and public works infrastructure services for County residents, and deliver customer oriented municipal services to the County's diverse unincorporated communities.

FISCAL IMPACT/FINANCING

In accordance with County policy, the contract contains a cost-of-living adjustment (COLA) provision based on an annual rate as determined by the Chief Executive Office (CEO), whereby the Director, at his sole discretion, may increase the Contractor's compensation during the option years. The COLA adjustment rate is capped at the lesser of: the most recently published percentage change in the Bureau of Labor Statistics, Los Angeles-Riverside-Orange County, Consumer Price Index for Urban Consumers for the 12-month period preceding the contract anniversary date, or the general salary movement percentage for County employees for the 12-month period preceding the prior July 1st. The current COLA rate of zero percent was approved by the CEO on August 19, 2009.

The decision to include the COLA is based on the Department's experience that the Contractor may incur an increase in costs, such as insurance premiums, fuel, etc. during the option years, which could impact their performance. As a result, this provision allows the Director to review cost information during the option years to determine if the COLA is justified subject to approval by the CEO. The Department will comply with the newly adopted Board policy to exclude the cost of labor from the base upon which a COLA is calculated, unless the Contractor can show that his/her labor cost will actually increase.

To manage unforeseen services and emergency needs affecting the landscape maintenance areas, the Department is recommending that your Board include a provision authorizing the Director to adjust the service requirements and corresponding contract costs up to ten percent in any contract year or extension period. Examples of unforeseen service needs include increases in maintenance tasks due to special events or responses to storm damage, pest control, and emergencies, which may include responding to broken water lines, vandalism and addressing problems which affect public safety.

The Proposition A cost analysis indicates that the recommended contracted landscape maintenance services can be performed more economically by the private sector. The primary reason for the increase in the contract amount is due to the Living Wage Rate and the Cost of Living Adjustment. The total annual cost to provide landscape maintenance service is \$148,849.65 which represents the Contractor's direct cost of \$141,300 plus the Department's indirect cost of \$7,549.65. This represents an estimated savings of \$161,365.51 from the estimated annual County cost of \$310,215.16, to perform similar services for one year (Attachments I, II and III).

The Department will not request that the Contractor perform services that will exceed the approved maximum contract amount, including additional services, or services that are outside the scope of work or contract dates without the prior approval of the Board.

Operating Budget Impact

The actual annual cost of the proposed contract is \$141,300, \$22,478 or 19 percent greater than the current contract cost of \$118,822.71. Sufficient appropriation is budgeted in the Department's on-going Operating Budget to fund the cost of the recommended contract and any unforeseen service/emergency needs.

FACTS AND PROVISIONS/LEGAL REQUIREMENTS

The term of the contract is for two years and includes a provision whereby the Director may annually

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extend the contract for up to three one-year option periods for a maximum contract term of five years. The Director may exercise options if, in his opinion, the Contractor has successfully performed in the previous contract period, the services are still required and the services remain cost effective.

The Contractor has agreed to pay its full-time employees the new Living Wage Rate approved by your Board on February 6, 2007, and confirms that he/she will comply with the County's Living Wage reporting requirements. The County's Proposition A and Living Wage Ordinance (LWO) provisions apply to this proposed contract, as County employees can perform these contracted services. The contract complies with all of the requirements of the County Code Section 2.201. The Contractor will pay its full-time employees the required \$11.84 per hour, without health benefits or \$9.64, per hour, with health benefits of \$2.20 per hour, as specified in the LWO adopted by your Board on March 15, 2007, and confirms that they comply with the County's Living Wage reporting requirements.

In compliance with the provisions of Los Angeles County Code Sections 2.121.250 through 2.121.420, this Department solicited proposals from private contractors for landscape maintenance services for the South Coast Botanic Garden.

The mandatory requirements for contracting as identified in Section 2.121.380 of the Los Angeles County Code have been met.

Contract monitoring consists of administrative and field audits and evaluations of contract performance and compliance. This includes, but is not limited to, on-site visits of the Contractor's various locations to conduct evaluations of the quality and regulatory payroll system; health benefits; evaluation to ensure that insurance documents are up to date; conducting employee interviews for the LWO, and County Jury Service Program compliance; reporting requirements, and for the purposes of maintaining an updated Countywide Contracting database.

Proposition A contracts valued under \$1 million are no longer reviewed by the County's Auditor-Controller for cost-effectiveness, as stated in their memo of October 2, 2003. Therefore, the Proposition A cost analysis was performed internally using the guidelines and methodologies consistent with the Auditor-Controller procedures.

The award of this contract will not result in unauthorized disclosure of confidential information and will be in full compliance with Federal, State, and County regulations. This contract contains terms and conditions supporting your Board's ordinances, policies, and programs, including but not limited to: County's Greater Avenues for Independence (GAIN) and General Relief Opportunities for Work (GROW) Programs, Board Policy No. 5.050; Contract Language to Assist in Placement of Displaced County Workers, Board Policy No. 5.110; Reporting of Improper Solicitations, Board Policy No. 5.060; Notice to Contract Employees of Newborn Abandonment Law (Safely Surrendered Baby Law), Board Policy No. 5.135; Contractor Employee Jury Service Program, Los Angeles County Code, Chapter 2.203; Notice to Employees Regarding the Federal Earned Income Credit (Federal Income Tax Law, Internal Revenue Service Notice 1015); Contractor Responsibility and Debarment, Los Angeles County Code Chapter 2.202; Los Angeles County's Child Support Compliance Program, Los Angeles County Code, Chapter 2.200; and Defaulted Property Tax Reduction Program Ordinance, Los Angeles County Code, Chapter 2.206 and the standard Board-directed clauses that provide for contract termination or renegotiation.

The California State Department of Industrial Relations, Division of Labor Standards Enforcement, has returned its report indicating no negative information on the Contractor.

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The Contractor has executed the attached contract and will provide the required insurance policies prior to the start of this contract naming the County and the Department Districts as additional insureds.

County Counsel has approved the contract as to form.

ENVIRONMENTAL DOCUMENTATION

The approval of this contract is categorically exempt from California Environmental Quality Act (CEQA) in accordance with Section 15301(h) of the State CEQA Guidelines and Class 1(j) of the Environmental Document Reporting Procedures and Guidelines, adopted by your Board on November 17, 1987, because the project involves landscape and ground maintenance of existing landscaping.

CONTRACTING PROCESS

As a result of the increased Living Wage Rate, Accent Landscape, Inc., notified the Department that they would be unable to continue with the remaining three option years of this contract. Consequently, on July 6, 2009, the Department commenced solicitation for landscape maintenance services by posting a notice for Request For Proposals (RFP) on the County "Doing Business with Us" website and included a link to download the solicitation package and bilingual instructions on how to contact the Department regarding this RFP. Attachment V is a listing of contractors who are registered for landscape services on the Internal Services Department's Website and received notification of this project.

On July 21, 2009, seven companies attended the Proposer's Conference. On August 6, 2009, the Department received seven proposals. All proposals were reviewed to ensure compliance with mandatory minimum requirements outlined in the RFP. Upon a more comprehensive review, it was determined that one of the Proposals did not provide sufficient details to meet the minimum requirements, therefore only six proposals were evaluated by an evaluation committee.

The evaluation committee consisted of three Department employees. The committee reviewed each proposal for business experience, qualifications, staffing plan requirements, compliance with the Living Wage Program requirements, quality control plan and the ability to accomplish the required landscape maintenance services. The proposals were evaluated using the informed averaging methodology.

Based on the evaluation criteria and the evaluations, it is recommended that the contract for these services be awarded to the highest-rated proposal, Mariposa Landscapes, Inc.

Attachment IV reflects the Contractor's minority participation. It should be noted that upon final analysis and award, the Contractor was selected without regard to gender, race, creed, or color.

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IMPACT ON CURRENT SERVICES (OR PROJECTS)

The award of this contract will not infringe on the role of the County in its relationship to its residents, and the County's ability to respond to emergencies will not be impaired. In addition, the County has determined that it has alternative resources available in the event of a default. This contract will not result in the displacement of any County personnel, as these services are currently being performed by the private sector. Therefore, there will be no impact to existing staff or service levels.

CONCLUSION

It is requested that an adopted copy of the action taken by your Board and five fully executed copies of the attached contract be forwarded to the Department of Parks and Recreation.

Respectfully submitted,



RUSS GUINEY

Director

RG:DM:KEH

GB:CM:LK:rc

Enclosures

c: Chief Executive Officer
Acting County Counsel
Executive Officer, Board of Supervisors

**County's Estimated Avoidable Costs Compared to Contractor's
for LANDSCAPE MAINTENANCE FOR SOUTH COAST**

Attachment I

COUNTY COST

DIRECT

Salaries

Position	Salaries & Employee Benefits ⁽¹⁾	No. of Positions ⁽²⁾	No. of Months	Total
Grounds Maintenance Supervisor			12	\$
Senior Grounds Maintenance Worker			12	\$
Ground Maintenance Worker II	4,746.77	1.18	12	\$ 67,214.26
Grounds Maintenance Worker I	4,243.41	2.36	12	\$ 120,173.37
Irrigation & Lawn Sprinkler Fitter	6,464.89	0.59	12	\$ 48,471.42
Agriculture Chemical Sprayer	6,318.35	0.29	12	\$ 21,987.85
Custodian	3,537.13	0.00	12	\$
Light Tractor Operator	5,131.24	0.24	12	\$ 14,777.97
Certified Tree Trimmer	5,520.51	0.00	12	\$
Certified Backflow Technician	8,653.15	0.00	12	\$
				\$ 269,624.87

Vehicle Usage/Fixed Assets ⁽³⁾	Miles per Week	No. of Units	Total Annual Miles	Cost Per Mile/Hour	Total
<u>Vehicle/Equipment Usage</u>					
1 ton dually extended cab truck (F350)	0	0	0	0.6891	\$ -
3/4 ton crew cab	30	1	1,560	0.6433	\$ 1,003.55
1/2 ton truck	30	1	1,560	0.5029	\$ 784.52
1/2 ton truck sprayer truck	30	1	1,560	0.5029	\$ 784.52
Landscape trailer		1	0	0.0000	\$ -
					\$ 2,572.60
<u>Fixed Assets (Annualized 7 years)</u>					
1 ton dually extended cab truck (F350)		0			\$ 4,521.43
3/4 ton crew cab		1			\$ 3,921.43
1/2 ton truck		1			\$ 4,000.00
1/2 ton truck sprayer truck		1			\$ 857.14
Landscape trailer		1			\$ -
Toro 580D Mower		0			\$ -
Toro 345 (72") Mower		1			\$ 3,921.43
					\$ 17,221.43
<u>Services & Supplies</u>					
Equipment Supplies					\$ 682.40
Grounds Maintenance					\$ 19,930.15
Mowing Supplies					\$ 183.72
					\$ 20,796.27
Total Services and Supplies/Equipment					\$ 40,590.29
<u>Indirect Costs</u>					
Avoidable Overhead Contract Admin.					\$ -
Avoidable Overhead Agency Admin.					\$ -
					\$ -

TOTAL ESTIMATED COUNTY AVOIDABLE COSTS⁽⁴⁾

\$ 310,215.16

3. Equipment costs includes the use of a (4) 1/2-ton & (3) 3/4-ton Pick Ups with at rates of \$0.6433 & \$0.5029 per mile.--
4. County's cost to provide the level of service proposed in the RFP

CONTRACTING COSTS

CONTRACTOR'S DIRECT COST

Employee Salaries and Benefits	\$ 70,343.64
Services & Supplies and Equipment	\$ 16,560.00
Overhead	\$ 50,369.52
Profit	\$ 4,026.84
TOTAL CONTRACTOR'S COST ⁽⁵⁾	\$ 141,300.00

COUNTY INDIRECT COST ⁽⁶⁾

Unavoidable Overhead Contract Admin.	\$0,000 x 0.00 =	\$ 1,323.75
Unavoidable Overhead Agency Admin.	\$0,000 x 0.00 =	\$ 6,225.90
TOTAL COUNTY INDIRECT COST		\$ 7,549.65

TOTAL CONTRACTING COST (direct cost +indirect cost)

\$ 148,849.65

**ESTIMATED SAVINGS FROM CONTRACTING (TOTAL ESTIMATED COUNTY
AVOIDABLE COSTS LESS TOTAL CONTRACTING COSTS)**

\$161,365.51

5. Contractor's bid on the RFP.

6. Indirect cost includes monitoring by County field staff.

**Mariposa Horticultural Proposed Costs by Category
for Landscape Maintenance Services for South Coast Botanic Garden**

Employee Salaries and Benefits

<u>Position</u>	<u>Full-Time Equivalent</u>	<u>Annual Hours</u>	<u>Hourly Rate</u>	<u>TOTAL</u>
Foreman	1.00	2,078	\$13.00	\$27,019.20
Laborer	1.61	3,302	\$12.00	\$39,619.32

Total	2.61	5,380		\$66,638.52
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Employee Benefits				\$3,705.12
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Total Employee Salaries and Benefits				\$70,343.64
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Services, Supplies, and Equipment

Equipment: (1) 3/4 Ton truck, (1) 72" X mark mower, (1) 48" mower, (1) 4030 tractor, (1) blower, (1) hedge trimmer, (1) line trimmer, (1) edger, (1) 200 gal sprayer, (1) buffer, brooms and dust mops	\$9,600.00
Supplies (Trash bags, Round-up, Fertilizer, Disinfectant, Deodorizer/All purpose Cleaner, Bowl Cleaner, Floor Stripper, Floor wax)	\$4,560.00
Services (trash pick up, weed abatement, pruning)	<u>\$2,400.00</u>

Total Services, Supplies and Equipment	\$16,560.00
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Overhead

Insurance, (General Liability, Worker's Comp, Auto, Umbrella)	\$4,800.00
Employee Taxes (Social Security, Medicare, State Disability)	<u>\$13,327.68</u>
Total Insurance/Employee Taxes	\$18,127.68

Administrative: (Accounting, Bookkeeping, Management, Office Equipment, Utilities, Telephone)	<u>\$32,241.84</u>
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Total Overhead	\$50,369.52
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<u>Profit</u>	\$4,026.84
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Total Profit	\$4,026.84
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TOTAL CONTRACTOR'S COSTS	<u>\$141,300.00</u>
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**Schedule of Difference Between County and Mariposa Horticultural Ent. Inc. Costs by
Category South Coast Landscape Maintenance Services**

Costs by Category	County	Contractor	Difference	Remarks
Staffing				
Grounds Maint. Worker I	2.36		2.36	{A}
Grounds Maint. Worker II	1.18		1.18	
Irrigation Lawn Sprinkler Fitter	0.59		0.59	
Ag. Chem. Sprayer	0.29		0.29	
Light Tractor Operator	0.24		0.24	
Laborer		2.61	(2.61)	
TOTAL	4.66	2.61	2.05	
Salary Costs	\$269,624.87	\$66,638.52	\$202,986.35	{B}
(County Salaries include 5th Step Variance of 97.1365%)				
Employee Benefits	\$0.00	\$3,705.12	(\$3,705.12)	{C}
Included with Salary Costs				
Equipment, Services & Supplies	\$40,590.29	\$16,560.00	\$24,030.29	{D}
Taxes & Insurance	\$0.00	\$18,127.68	(\$18,127.68)	
Indirect Costs	\$0.00	\$32,241.84	(\$32,241.84)	{E}
TOTAL Costs (Less Profit)	\$310,215.16	\$137,273.16	\$172,942.00	
Contractor Profit	\$0.00	\$4,026.84	(\$4,026.84)	
TOTAL Costs	\$310,215.16	\$141,300.00	\$168,915.16	
Unavoidable Contracting Costs	\$0.00	\$7,549.65	(\$7,549.65)	
TOTAL County vs. Contracting Costs	\$310,215.16	\$148,849.65	\$161,365.51	

{A} The contractor has indicated that they can perform the services with less full-time equivalent staff since they are performing similar services in the area. The number of County positions is based on the total number of hours divided by the annual County productive hours of 1,764.

{B} The County's and contractor's salary costs are based on full-time staff as well as a percentage of staff's time. In addition, the contractor's employees are paid more than \$5 less per hour than the County items. The contractor's salary costs are 47% of the contract costs.

{C} Contractor will not be providing health benefits to those hourly employees providing services under this contract. Therefore, as required by the Living Wage Ordinance, contractor will pay its hourly employees providing services under this contract no less than \$11.84 per hour.

{D} As indicated on Attachment II, the total costs for services, supplies, and equipment are approximately 12% of the contract costs.

{E} Contractor's indirect costs (overhead) are approximately 23% of the contract costs and are associated with the cost of management, telephone, utilities, office equipment and bookkeeping. For this contract, County's indirect costs are unavoidable.

Attachment IV

County of Los Angeles - Community Business Enterprise (CBE) Program

Request for Local SBE Preference Program Consideration and CBE Firm/Organization Information Form

INSTRUCTIONS: All Proposers/Bidders responding to this solicitation must complete and return this form for proper consideration of the proposal/bid.

LOCAL SMALL BUSINESS ENTERPRISE PREFERENCE PROGRAM:

FIRM NAME: Mariposa Landscapes, Inc

☒ **I AM NOT** A Local SBE certified by the County of Los Angeles Office of Affirmative Action Compliance as of the date of this proposal/bid submission.

☐ **I AM**

☐ As an eligible Local SBE, I request this proposal/bid be considered for the Local SBE Preference.

My County (WebVen) Vendor Number: 50312901

II. FIRM/ORGANIZATION INFORMATION: The information requested below is for statistical purposes only. On final analysis and consideration of award, contractor/vendor will be selected without regard to gender, race, creed or color.

Business Structure: <input type="checkbox"/> Sole Proprietorship <input type="checkbox"/> Partnership <input checked="" type="checkbox"/> Corporation <input type="checkbox"/> Non-Profit <input type="checkbox"/> Franchise <input type="checkbox"/> Other (Please Specify) _____						
Total Number of Employees (including owners): <u>375</u>						
Race/Ethnic Composition	Owners/Partners/ Associate Partners		Managers		Staff	
	Male	Female	Male	Female	Male	Female
Black / African American					1	
Hispanic / Latino	1		2		359	5
Asian or Pacific Islander				1	1	2
American Indian/ Alaskan Native						
Filipino American						
White			1		2	

III. PERCENTAGE OF OWNERSHIP IN FIRM: Please indicate by percentage (%) how ownership of the firm is distributed.

	Black / African American	Hispanic/ Latino	Asian or Pacific Islander	American Indian/ Alaskan Native	Filipino American	White
Men	%	100 %	%	%	%	%
Women	%	%	%	%	%	%

IV. CERTIFICATION AS MINORITY, WOMEN, DISADVANTAGED, AND DISABLED VETERAN BUSINESS ENTERPRISES: If your firm is currently certified as a minority, women, disadvantaged or disabled veteran business enterprise by a public agency, complete the following and attach a copy of your proof of certification. (Use back of form if necessary.)

Agency Name	Minority	Women	Dis- advantaged	Disabled Veteran	Expiration Date
County of Los Angeles	X				10/27/2009
City of Los Angeles	X				10/31/2009

V. DECLARATION: I DECLARE UNDER PENALTY OF PERJURY UNDER THE LAWS OF THE STATE OF CALIFORNIA THAT THE ABOVE INFORMATION IS TRUE AND ACCURATE.

Authorized Signature: Antonio Valenzuela	Title: Secretary	Date: 8/6/2009
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LANDSCAPE AND GROUNDS MAINTENANCE VENDORS

AC HORTICULTURE MANAGEMENT 18419 LUDLOW ST. NORTHRIDGE, CA, 91344-2844	MARIPOSA HORTICULTURAL ENTERPRISES, INC. 15529 ARROW HWY, IRVINDALE, CA, 92002-2092
ACCENT LANDSCAPE, INC. PO BOX 3550, GARDENA, CA, 77250-7250	MOSS AMERICA COMPANIES PO BOX 5785, BEVERLY HILLS, CA, 95785-5785
ALD LANDSCAPE & MAINTENANCE 1350 W 228TH ST. #6, TORRANCE, CA, 90501	NEW GENERATION LANDSCAPE CO., INC. 18042 BASSETT ST, VAN NUYS, CA, 91405-4805
AMERICAN GOLF CORPORATION 10830 S. MAIN STREET, CARSON, CA, 90745	NEW VISION 1438 ORCHARD ST. #A, SANTA PAULA, CA, 93060
AZTECA LANDSCAPE 1927 E ACACIA STREET, ONTARIO, CA, 91761	NOON PRODUCTIONS, LLC P. O. BOX 502874, SANTA CLARITA, CA, 91380
BENNETT ENTERPRISES INC 25889 BELLE PORTE AVENUE, HARBOR CITY, CA, 90710	OAKRIDGE LANDSCAPE INC 8618 HASKELL AVE. NORTH HILLS, CA, 91343
BRIGADIER CORP. 915 W. FOOTHILL BL. #C-403, CLAREMONT, CA, 91711	OROZCO LANDSCAPE AND TREE CO. 11164 PIPELINE AVE, POMONA, CA, 94058-4050
CACHO LANDSCAPE 711 TRUMAN ST, SAN FERNANDO, CA, 91340	PANAMERICAN LANDSCAPING 4570 VAN NUYS BLVD. # 284, SHERMAN OAKS, CA, 32913-2913
CALIFORNIA CONSERVATION CORPS 11401 BLOOMFIELD AVE., BOX 9, NORWALK, CA, 02015-2015	PARKWOOD LANDSCAPE MAINT., INC 16443 HART ST, VAN NUYS, CA, 91408
CAM SERVICES 5604 SELMARINE DR, CULVER CITY, CA, 06120-6120	PLANT TERRA LANDSCAPE INC 13913 LA CASCADA CT, BAKERSFIELD, CA, 48354-8354
CHRYSLIS CENTER/DBACHRYSLIS WORKS CHRYSLIS WORKS, 1853 LINCOLN BLVD, SANTA MONICA, CA, 90404	POWERLAND EQUIPMENT, INC. 27943 VALLEY CENTER RD, VALLEY CENTER, CA, 25547-5547
COMMERCIAL TREE CARE 24885 SAN FERNANDO RD, UNIT. B, NEWHALL, CA, 11513-1513	QQUEST ASSET MANAGEMENT LLC 9350 SOUTH 150EAST SUITE 130, SANDY, UT, 84070
COMPLETE GARDENING & LANDSCAPE CG&L P.O. BOX 1862, 703 W. CARTER DR, GLENDORA, CA, 91740	REAL ESTATE CONSULTING & SERVICES, INC. 635 E. 1ST ST. # 418, TUSTIN, CA, 93417-3417
CREATIVE CONCEPTS LANDSCAPE MGMT INC. 4119 LA CRESCENTA AVE. LA CRESCENTA, CA, 43808-3808	RMT GOLF & SPORT 28517 CALLE LORENZO, SAN JUAN CAPO, CA, 51872-1872
CUT N EDGE INC. PO BOX 4457, VALLEY VILLAGE, CA, 70457-0457	RONS HAULING & CLEANUP SERVS PO BOX 2387, NORTH HILLS, CA, 91390
DIVERSIFIED MAINTENANCE SERVICES, INC. 145 PASADENA AVE, SOUTH PASADENA, CA, 02917-2017	S.C. YAMAMOTO, INC. 2001 EMERY AVE, LA HABRA, CA, 15777-5777
E P MAINTENANCE 16202 ALPINE PLACE, LA MIRADA, CA, 90838	SIERRA WEST LANDSCAPE CO. PO BOX 787, POMONA, CA, 90787-0787
ENVIRONMENTAL MAINTENANCE CO 10950 SOUTH CENTRAL AVENUE, LOS ANGELES, CA, 90059	SIMON'S POWER EQUIPMENT, INC. 12117 VANOWEN ST, NORTH HOLLYWOOD, CA, 55652-5652
FAREAST LANDSCAPE PO BOX 950351, MISSION HILLS, CA, 50351-0351	SPRAGUE CONSULTANTS, INC. 30251 GOLDEN LANTERN, SUITE E#90, LAGUNA NIGUEL, CA, 75903-5993
FRANK MATTISON LANDSCAPE 43759 15TH ST. W., # 217, LANCASTER, CA, 44754-4754	STEVENS TREE EXPERTS 2570 E. WALNUT ST, STE. A, PASADENA, CA, 73722-3722
GARDNER TRACTOR SERVICE 10552 CHESTNUT AVE, STANTON, CA, 02441-2441	SYSTEMS MANAGEMENT, INC. 1635 N. LAKE AVE, PASADENA, CA, 42321-2321
GENERAL SECURITY SERVICE INC 14009 CRENSHAW BLVD, # D, HAWTHORNE, CA, 07816-7816	TORIBIO'S LANDSCAPE 1638 SUNFLOWER AVENUE, GLENDORA, CA, 91740
GOMEZ LANDSCAPE DESIGN 23832 CLARINGTON DR, WEST HILLS, CA, 91304	TREE PRESERVATION, INC. 1146 N. CENTRAL AVE., #531, GLENDALE, CA, 91202
GOODWILL SO CALIF-VALLEY 14566 LANARK ST, PANORAMA CITY, CA, 24903-4903	TRUGREEN LANDCARE 1323 W. 130TH ST, GARDENA, CA, 71503-1503
GREEN TECH 13128 TELEGRAPH RD., STE. G1, SANTA FE SPRINGS, CA, 06638-6638	TRUGREEN LANDCARE 1387 W. 9TH ST, UPLAND, CA, 65712-5712
GREEN TIPS GARDENING 732 NORTH ELSPEETH WAY, COVINA, CA, 23244-3244	TRUGREEN LANDCARE 7755 DEERING AVE, CANOGA PARK, CA, 45653-5653
GROUNDWORKS LANDSCAPE INC 111 EAST 220TH ST, CARSON, CA, 90745	TRUGREEN LANDCARE 1150 W. TRENTON AVENUE, ORANGE, CA, 92887
JOHNSON CONTROLS INC 7315 N. ATLANTIC AVE, CAPE CANAVERAL, FL, 03721-3721	UNITED PACIFIC SERVICES 1601 W. MISSION BLVD, POMONA, CA, 61243-1243
JUAN MUNOZ JM LANDSCAPING JM LANDSCAPING, P.O. BOX 2073, BURBANK, CA, 91507	VALLEY LIGHT INDUSTRIES INC 5358 IRVINDALE AVE, UNIT B, BALDWIN PARK, CA, 91708
L. BARRIOS & ASSOCIATES, INC. 302 E. FOOTHILL BLVD, STE. 101, SAN DIMAS, CA, 31259-1259	VILLA ESPERANZA SERVICES 2116 E. VILLA ST, PASADENA, CA, 72435-2435
LAND CREATIONS 15267 COBALT ST, SYLMAR, CA, 91342	WOODS MAINTENANCE SERVICES INC GRAFFITI CONTROL, 7260 ATOLL AVE, NO HOLLYWOOD, CA, 54104-4104
LANDSCAPE ASSOCIATES INC 16251 N. FILBERT STREET, SYLMAR, CA, 91342	WURZEL LANDSCAPE 3214 OAKDELL RD, STUDIO CITY, CA, 44221-4221
LIMCO 412 DE LA VINA ST, SANTA BARBARA, CA, 13418-3418	

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